

Solutions for Pharmaceutical & Life Sciences

Trusted by pharmaceutical and life sciences clients to solve their toughest legal challenges.



- ▶ Top-of-Industry Pharmaceutical & Life Sciences Expertise serving 70% of leading pharma and life sciences organizations
- ▶ Research Triangle Review Facility – Deep Bench of Reviewers with IP & Scientific Backgrounds
- ▶ Native Redaction Workflows & Heavy NR Drug/Product Redaction Expertise
- ▶ Global expertise and support footprint providing flexible, secure data infrastructure and coordinated project management across North America, Europe, India, China, and Japan

By the Numbers

850+

Pharmaceutical, Biocetical, Biomedical, and Distribution Clients Served

40M+

Documents Reviewed Pertaining to Pharmaceutical & Life Sciences Matters

200+

Terabytes of Data Processed for our Pharmaceutical & Life Sciences Clients

\$50M+

Review Costs Saved for our Pharmaceutical & Life Sciences Clients

2300+

Active Matters specific to Pharmaceutical, Health, Consumer Products & Retail Industries

40+

False Claims Act & Whistleblower Matters

75+

Hatch-Waxman / ANDA Litigations

As pharma & life sciences organizations face heightened scrutiny in matters ranging from global medical device IP disputes to initial liability assessments in nationwide opioid litigation, the need for comprehensive and efficient legal solutions has never been greater. In this ever-evolving landscape of regulatory and consumer demands, partnering with an experienced firm that truly understands the unique challenges faced by pharmaceutical and life sciences companies is crucial.

Consilio, your trusted partner, has collaborated with over 850 distinct pharmaceutical and life sciences organizations in the past five years, managing more than 2,300 industry-focused engagements. Our services encompass forensic collection, discovery consulting, legal department consulting, and over 500 eDiscovery and document projects. With over a decade of experience working alongside these clients, we have acquired invaluable insights into the specific needs and issues that arise in high-stakes litigation and government investigations. Trust Consilio to deliver top-quality, tailored solutions to your legal challenges.

Specialized Processes and Handling of Pharma & Life Science Matters

Today's manufacturers encounter legal challenges from many vectors: government investigations, consumer class-action suits, alleged ill effects of products and questionable labelling claims to name a few. These types of litigation can become excessively expensive and time-consuming as companies face the prospect of massive document collections and reviews. Consilio's expert advisors possess the industry-specific knowledge and proven efficient workflows to better manage projects most cost-effectively.

Solutions to Addressing Challenges Specific to Pharma & Life Sciences Needs

Consilio offers clients the leverage of industry-specific expertise and scale developed over hundreds of matters:

Intellectual Property

- Litigation
- Licensing
- ANDA/Hatch-Waxman
- Patent infringement

Regulatory / Compliance

- Anti-Bribery/ Anticorruption:
- Anti-kickback
- False claims
- FDA
- Environment, Health & Safety
- Healthcare
- FTC Consumer Protection

Litigation

- Class action
- Commercial
- Employment
- Joint-Defense Group
- MDL
- Products Liability

Investigations

- Government
- Internal

Cyber/Data Privacy

- Data Breach Reviews

M&A

- Antitrust
- HSR Filings
- 2nd Requests
- Due Diligence Reviews



Global Leader in Legal Consulting and Services

consilio.com

About the Pharma + Life Science Vertical

Consilio's Pharma + Life Science Vertical is a strategic and organizational approach that aligns Consilio's experience and knowledge to serve the needs of clients in the pharmaceutical, biocetical, and healthcare industries. Our aim is not only to deliver an exceptional client experience but also to grant you access to our combined expertise on every project.

We deliver this experience with specialized handling, scale, and approaches designed specifically to our life sciences clients:

- **Global secure data centers are ISO-certified and regularly pass audits conducted by our Pharma + Life Sciences clients.**
- **Top-of-industry pharma + life sciences services expertise handling sensitive and time-critical matters including ANDA/Hatch-Waxman, Antitrust / "Pay for Delay" Investigations, M&A Regulatory & Compliance Productions, and more.**
- **Our global data infrastructure and review environments can be custom-configured to match your cross-border data needs. Customized playbooks deliver consistency in review across teams.**
- **Project management teams are strategically-located across time zones provide critical coverage when timelines are tight.**
- **Flexible support solutions can be specifically designed to meet full- or partial-support of your entire eDiscovery and Document Review workflows. Extensive experience across the board including review managers (proven licensed attorneys with an average of 10+ years of management experience), reviewers (licensed attorneys with an average of 7+ years of review experience).**
- **Heavily enhanced technology platforms offer capabilities for investigations, legal hold, eDiscovery, document review, spend management, and more. Operators often carry certifications across Relativity, Sightline, RelativityOne, and Brainspace.**

By the Numbers

35+

M&A Regulatory
Compliance Productions

55+

Antitrust / "Pay for Delay"
Investigations & Litigations

45+

Productions Liability
& Class Action
Multidistrict Litigations



DISCOVER THE
Consilio Complete
EXPERIENCE

Complete Data

Complete Connector

Complete Review

Complete Intelligence

Complete Media

Complete Enterprise

Complete Security

Complete Flex

Learn more at:
consilio.com/complete

Case Study: Large Opioid Matter Response

The Issue

A large pharmaceutical manufacturer was the defendant in a class action opioid matter that would involve a significant amount of electronically stored information (ESI). Specifics of the industry and distribution processes required specialized culling techniques, as well as sourcing subject-matter qualified attorneys to coordinate an effective review.

Our Approach

Consilio helped identify multiple custodians based on the parameters of the case, then preserved and collected over twelve terabytes of data using remote and on-site collection tools. Consilio created a managed review protocol to review approximately 250,000 records, culled using advanced analytics techniques and utilizing over a dozen subject-matter qualified attorneys and a review manager.

The Result

Consilio's experienced data operations, project management, and review teams coordinated with multiple co-counsel and meet aggressive production schedules delivering between 50 and 100 productions of various sizes per matter with several concurrent deliveries per week.

Ready to Learn More?

Visit consilio.com or email info@consilio.com