

Consilio for Insurers

Consilio has a long history supporting the Insurance Industry and the specific needs of in-house legal, claims groups and law firms. As a leader in legal services and litigation management, we strive to provide specialized solutions that serve all of the industry's requirements. Serving as a panel provider for many of the largest insurance companies provides a unique perspective and expertise into industry best practices aimed at driving innovation, consistency and efficiency.

To initiate a new matter with Consilio, please contact:
IATeam@consilio.com

By the Numbers Global Leader in Legal Consulting and Services

5,400+

Team Members, including
eDiscovery, Cybersecurity,
Data Forensics & Compliance
Risk Assessments Experts

70+

Regions with Consilio
Presence **Spanning**
11 Countries

65+

Forensics and Security
Certifications

3,000+

Active Review
Professionals

12K+

Matters Currently
Hosted **Globally**

100

Of the AmLaw 100
as clients



Global Leader in Legal Consulting and Services

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Here is a concise overview of 7 key areas in which we are helping our Insurance clients:

1. Legal Spend Management and Data Analytics with Sky Analytics

A large insurance client recently implemented Sky Analytics to improve visibility into their legal spend to aid in their Outside Counsel review process. Using the intuitive dashboards and comparative reports, they were able to evaluate firm performance, ultimately reduce the overall number of firms being used and negotiate more favorable rates. In addition to the benefits of Sky Analytics' benchmarking database and spend analysis reports, Sky Analytics provides this insurer with the ability to track and report the diversity of their outside counsel based on the actual fees and hours billed to their files.

Consilio's Sky Analytics platform includes over 20 apps that allow law departments to identify savings opportunities, highlight efficiencies, research firms and attorneys, and benchmark against others to understand spend for the same or similar law firms, same or similar attorneys, or similar matters. It also facilitates the rate management and approval processes, matter levels RFPs and provides Diversity reporting and measurements to help you reach organizational goals.

2. Law Firm & eDiscovery Panel Development

Rather than leaving vendor selection to their outside counsel, many claims organizations are opting to create closer relationships with Consilio and our peers. Consolidation enables a claims organization to gain visibility/control into their legal spend and opportunity for discounts and savings. We have been through the onboarding process to become a preferred eDiscovery vendor for several of the largest global insurers and we are happy to share best practices and suggestions for ensuring success in this area.

3. Panel Special Pricing for eDiscovery Services

Creating a direct relationship with Consilio allows you to leverage your overall eDiscovery spend via volume discounts and fixed fees. Our carrier/claims specific processes across firms and claims representatives help to ensure consistency across jurisdictions and matters. We deliver the constancy and the cost savings you would expect from a trusted eDiscovery partner.

4. Cyber Analytics Workflows and Document Review for Cyber Incident Response

With the expansion of the Cyber Insurance market and the significant increase in incidents, more carriers and their impacted clients will require data examination for PII and PHI connected to these events. Consilio is well positioned to lend a hand when these unfortunate events



occur. We've worked hand in hand with a broad range of Breach Counsel and Incident Response firms on matters related to these incidents. Using Programmatic Data Mining/Analytics and Manual Review, we're able to identify which affected records potentially contain PII or PHI and produce an actionable list for notification purposes. Our customized process and applications allow us to limit the documents requiring manual review and are designed to improve the de-duplication rate, QC & delivery of the notification file. As an example, an organization was facing a cyber incident, and their carrier immediately put us in touch with Breach Counsel. Working with Breach Counsel and the Incident Response firm, Consilio received the impacted data set and ran it through our standard Cyber incident analytics workflow. While the client initially provided 150GB+ of data, we were able to reduce the amount of compromised data requiring manual review to just under 10GB of data using our standard methodology. After a review for PII and PHI, we were able to present the client and Breach Counsel with a notification list of impacted data subjects.

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DISCOVER THE
Consilio Complete
EXPERIENCE

Complete Data

Complete Connector

Complete Review

Complete Intelligence

Complete Media

Complete Enterprise

Complete Security

Complete Flex

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consilio.com/complete

5. Legal Bill Review Plus (Using Your E-billing Platform)

Using your guidelines & your E-billing system, our experts conduct a review of your law firm's invoices. We use technology unique to Consilio to assist in analyzing and reporting on Legal Bill Audit results, Outside Counsel spend, and other areas you might be interested in such as Diversity & Inclusion, External Benchmarking, Rate Management, Firm & Attorney Research and Dashboarding/Reporting features. We employ strategies that have been successful in improving operational efficiency and fluency, netting you cost savings while still meeting or exceeding all of your best practices.

6. Flex Talent for Litigation and Legal Staffing Challenges

Sometimes increased workloads necessitate more people, and it has never been more difficult to identify, attract, and hire qualified staff. We can help with our scalable Flex Talent service, which places human resources on a short- or long-term basis. A leading national insurer was faced with a backlog and a rising volume of third-party litigation requests. While a team of in-house paralegals usually handled this function, the insurer needed assistance and was also interested in improving consistency & efficiency from jurisdiction to jurisdiction. We were able to implement a two (junior) attorney team to handle the backlog of pending requests while gathering info that would eventually help the carrier client reduce overhead, gain efficiencies in how they handled discovery "sets" (such as complaints, interrogatories, answers, etc.), improve consistency through task tracking, and standardize case intake.

7. Managed Document or File Reviews

Leverage our 15 plus years of experience in managed document and file reviews to achieve quick success.

Small Matters – Not all projects are big projects, and we understand that. We have workflows and platforms that work well for small matters and are experts in navigating and advising on Joint Defense Group document collections. When a client needed a cursory review of 100 boxes of claims files, we were able to provide a small team to come on-site for one week and get them the information they needed. This allowed the client to limit their cost and allowed their team to continue in their regular business activities.

Large Matters – Document review is expensive. Consilio is a leading industry expert in managing and triaging large document reviews for insurance carriers and their outside counsel. Consilio has deep expertise in insurance, as well as teams spread globally, including low-cost centers in India. When an insurer's "small matter" blew up into over a terabyte of data to be reviewed, we were able to quickly upstaff a team in our India review center. The client was able to meet their deadline and control some of the unexpected costs that further litigation necessitated.

Ready to Learn More?

Visit consilio.com or email IATeam@consilio.com