

Consilio Workload Assessments

Driving actionable insights to empower current & future transformational initiatives baselined by current operational state

Gain Actionable Insights

- When focusing on driving strategic efficiencies and improving the effectiveness of the Legal team many clients begin with a Consilio legal department-wide workload assessment.
- Our qualitative and quantitative assessments conducted through face to face interviews, system reviews and online surveys drive actionable insights and allow future transformational initiatives to be baselined to the current state.
- Results can be used for benchmarking against the [ACC Legal Operations Maturity Model](#).
- Commonly our findings cover areas such as:
 - Centralisation of legal activities and operations,
 - Identification of areas benefiting from workflow and self- service approaches,
 - Using analytics to continue evaluating internal resource and external law firm performance,
 - Resource allocation alignment, i.e. getting the right work to the right person.

Contact Robin Snasdell, Managing Director (rsnasdell@consilio.com) for more information.

LAW DEPARTMENT SURVEY

26. Please provide an estimate of how you allocated your CORPORATE GOVERNANCE & DISCLOSURES time across the following matter sub-types of work over the last 12 months. Percent of time must sum to 100%.

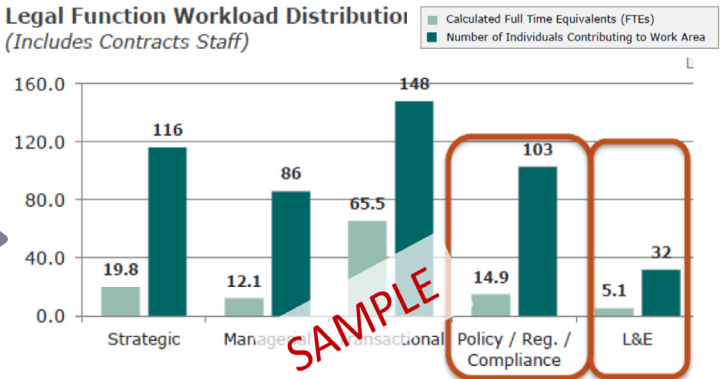
CORPORATE GOVERNANCE & DISCLOSURES	Percent of Time
Board Members	
Government Affairs	
Proxy Statements	
SEC Filings	

27. Please provide an estimate of how you allocated your EMPLOYMENT & LABOR time across the following matter sub-types of work over the last 12 months. Percent of time must sum to 100%.

EMPLOYMENT & LABOR EMPLOYMENT	Percent of Time
Benefits and Compensation (Employee)	
Benefits and Compensation (Executive/Director)	
EEOC/Discrimination	
ERISA	
Immigration	
Labor Arbitration	
Non-Competes	
OSHA	
Workers Comp	



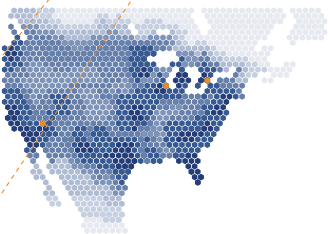
Legal Function Workload Distribution (Includes Contracts Staff)



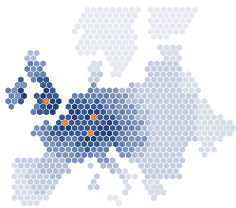
Value of Contracting Effort: According to self-reported allocations of time notable effort was spent on routine and low value contracts suggesting an opportunity to identify areas to increased client self-service or to established thresholds for the involvement of legal.

Where we are:

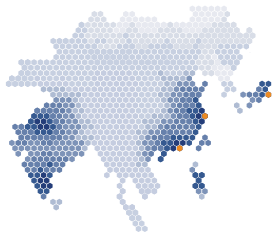
North America



Europe



Asia Pacific (APAC)



5,400+

Employees
Worldwide

20+

Countries Worldwide
with Staffed Review
Professionals

31+

Languages Covered
in Review Projects
Globally

15+

Data Centers
Around the World

Sample KPIs

Baselining and benchmarking your legal department is key to strategic decision making and tracking improvement initiatives. The below highlights some common metrics and Key Performance Indicators (KPIs) we use.

Legal Function Performance

- Spend as a % of revenue
- External spend as a % of revenue
- Internal spend as a % of revenue
- Internal v. external ratio
- Headcount per billion in revenue
- Outside counsel spend as % of external spend v. LPO)

Firm Level

- Average Blended Rate
- Average Partner Rate
- Average Associate Rate
- Average Matter Cost
- Average Matter Duration
- Timekeepers per Matter
- Number of Open Matters
- Staffing by Timekeeper Class

Attorney Level

- Years of Experience
- Average Hourly Rate
- Extended Hours Billed
- Number of Matters

Matter Level

- Matter Duration
- Total Billed
- Total Fees
- Total Expenses
- Timekeeper Density
- Staffing by Task
- Budget v. Actual Spend

Overall

- Top 10 Firms, Attorneys, Matters
- Average Cost per Closed Matter
- Average Blended Rate
- Spend by Practice Area
- Fees by Task Expenses by Category

Ready to Learn More?

Visit consilio.com or email rsnasdell@consilio.com