

# Solutions for Financial Services & Banking

fact sheet

Trusted by the world's financial institutions to help solve their toughest discovery challenges with proven expertise, tools, and processes

- ▶ Top-of-Industry Financial Services & Banking Expertise serving 70%+ of top firms
- ▶ Proven track-record delivering successful managed services solutions to financial services institutions & banks globally
- ▶ Intense, continual focus on driving value to clients without additional cost, risks or logistical burden
- ▶ Global expertise and support footprint providing flexible, secure data infrastructure and coordinated project management across North America, Europe, India, China, and Japan – working with regulators on behalf of our technology clients in and across jurisdictions

## By the Numbers

5,400+

Team Members, including eDiscovery, Cybersecurity, Data Forensics & Compliance Risk Assessments Experts

3,000+

Active Review Professionals

100

Of the AmLaw 100 as clients

40

Of the Top 40 FinSvc Firms across US/UK/EU

7,000+

Clients Worldwide with Active Matters in the last 18 Months

1.5B+

Pages Reviewed in the last 2 years

47M

Pages Reviewed in a Single Matter in 60 days

Global financial institutions are increasingly affected by macro trends driving eDiscovery risks and costs higher. Increased litigation and dispute exposure globally has seen an increase of matters exposed to eDiscovery. Expanding data volumes and diverse structured and unstructured text, audio, video and multilingual data significantly adds complexity. Heightened data security and privacy regulations compound the negotiation of cross-border matters common to multinational institutions.

Effectively addressing these legal challenges requires more than eDiscovery competency. It requires a deep understanding of matters specific to financial institutions and the mastery of the workflows and technologies to directly address them. Consilio has worked with over 100 financial services firms worldwide and engaged on hundreds of matters – each employing proven expertise, tools, and processes required to directly address our clients' needs.

## Specialized Processes and Handling of Technology Matters

The confluence of intellectual property, financial data, broad collection and distribution of data, and broad consumer & data privacy impacts expose financial services companies to a unique mix of challenges, unlike other industries. The global impact of financial services companies and the crossing of geographic and regulatory boundaries only compounds these impacts. Through our repeat engagements with technology firms, Consilio has evolved a series of competencies that consistently meet the high-stakes challenges these clients bring.

### Approaches Uniquely Evolved to Legal Challenges of Financial Services Firms

- Global secure data centers are ISO-certified and regularly pass audits conducted by our Financial Services clients.
- Top-of-industry financial services expertise handling sensitive and time-critical matters including large Managed Services engagements, FCPA investigations, Second Requests and internal investigations.
- Our global data infrastructure and review environments can be custom-configured to match your cross-border data needs.
- Project management teams are strategically-located across time zones provide critical coverage when timelines are tight.
- Flexible support solutions can be specifically designed to meet full- or partial-support of your entire eDiscovery and Document Review workflows.
- Heavily enhanced technology platforms offer capabilities for investigations, legal hold, eDiscovery, document review, spend management, and more.



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## Case Study: Managed Services for Large Global Bank Recovers Lost Efficiencies and Workproduct Quality

### The Issue

Large global bank was experiencing excessive waste, lost man-hours and unclear value due to inconsistencies in process, project outcomes, cost structures and expertise across a multitude of vendors.

### Our Approach

Our specialists devised a client-specific, managed service solution with processes that accommodated:

- Leverage of Brainspace™ by internal counsel for investigations
- 3rd party subpoena workflows w/ no outside counsel
- 95% consistency standard of review for all India-based review resources
- Contract and workflow flexibility to accommodate changes under the managed service flag

### The Result

Successfully delivered on 3-year global managed service contract with very high referenceable client satisfaction.

Consilio's dedicated team managed:

- **150 engagements / projects**
- **30 terabytes of data processed**
- **25 terabytes of data hosted**
- **1.5 million documents reviewed by Consilio reviewers**

## Why Choose Consilio?



### A More Consultative Approach

Our specialists are guides, not order takers. We challenge assumptions based on experience and ask the right questions at the start to keep your review on track and on budget.



### A Drive to Achieve Service Excellence

Our teams develop proven processes and patent-pending QC overview to deliver faster turnarounds without sacrificing quality.



### Right Solution for the Right Results

With over 100+ software and database engineers on staff, we innovate to help our clients excel beyond the status quo from in-house platforms to enhancements of off-the-shelf solutions.



### Together as One Global Practice

Through our expert advisors, technology infrastructure, matter expertise and proven workflows we offer our clients global reach and local expertise together.

**Ready to Learn More?**  
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