

# Solutions for Pharmaceutical & Life Sciences

Trusted by pharmaceutical and life sciences clients to solve their toughest legal challenges.

- ▶ Integrated “All-Inclusive” End-to-End Service Offering & Fixed Cost Pricing Model
- ▶ Research Triangle Review Facility – Deep Bench of Reviewers with IP & Scientific Backgrounds
- ▶ Native Redaction Workflows & Heavy NR Drug/Product Redaction Expertise
- ▶ Global expertise and support footprint providing flexible, secure data infrastructure and coordinated project management across North America, Europe, India, China, and Japan



## By the Numbers

100+

Pharmaceutical, Bioceutical, Biomedical, and Distribution clients served

40M+

Documents reviewed pertaining to Pharmaceutical and Life Sciences matters

100+

Terabytes of data processed for our Pharmaceutical & Life Sciences clients

\$50M+

in eDiscovery & Managed Document Review costs saved for our Pharmaceutical & Life Sciences clients

7,000+

Matters Currently Hosted Globally

From international medical device IP claims to preliminary liability test rulings on the nationwide opioid litigation, pharmaceutical and life sciences companies are exposed to more scrutiny than ever as regulatory and consumer demands change. A proven, trusted partner that understands specific needs of the pharmaceutical and life Sciences industry can help efficiently deliver high quality solutions to your legal challenges.

Consilio has **worked with over 100 different pharmaceutical and life sciences corporations over the past 5 years**, handling **nearly 700 industry-specific engagements**, including forensic collection, discovery consulting, legal department consulting, and over 350 eDiscovery and document engagements. Through our immense experience working with these clients over the past 10+ years, we've gained a unique understanding of their needs and the subject matters and issues that they face in high stakes litigation and government investigations.

## Specialized Processes and Handling of Pharma & Biomedical Matters

Today's manufacturers encounter legal challenges from many vectors: government investigations, consumer class-action suits, alleged ill effects of products and questionable labelling claims to name a few. These types of litigation can become excessively expensive and time-consuming as companies face the prospect of massive document collections and reviews. Consilio's expert advisors possess the industry-specific knowledge and proven efficient workflows to better manage projects most cost-effectively.

### Specific Pharma, Bioceutical, and Biomedical Matter Expertise

- 75+ Hatch-Waxman / ANDA Litigations
- 55+ Antitrust / “Pay for Delay” Investigations & Litigations
- 45+ Productions Liability & Class Action Multidistrict Litigations
- 40+ False Claims Act & Whistleblower Matters
- 35+ M&A Regulatory Compliance Productions
- 30+ In-House Legal Department Consulting Engagements – Technology Evaluations & Implementations, People, Process & Spend Benchmarking & Change Management



## Services Offered

eDiscovery Consulting,  
Services & Analytics

Document Review

Risk Management &  
Compliance

Data Forensics &  
Investigations

Law Department  
Management

For a full list of services,  
visit: [consilio.com](http://consilio.com)

## Case Study: Large Opioid Matter Response

### The Issue

A large pharmaceutical manufacturer was the defendant in a class action opioid matter that would involve a significant amount of electronically stored information (ESI). Specifics of the industry and distribution processes required specialized culling techniques, as well as sourcing subject-matter qualified attorneys to coordinate an effective review.

### Our Approach

Consilio helped identify multiple custodians based on the parameters of the case, then preserved and collected over twelve terabytes of data using remote and on-site collection tools. Consilio created a managed review protocol to review approximately 250,000 records, culled using advanced analytics techniques and utilizing over a dozen subject-matter qualified attorneys and a review manager.

### The Result

Consilio's experienced data operations, project management, and review teams coordinated with multiple co-counsel and meet aggressive production schedules delivering between 50 and 100 productions of various sizes per matter with several concurrent deliveries per week.

## Why Choose Consilio?



### A More Consultative Approach

Our specialists are guides, not order takers. We challenge assumptions based on experience and ask the right questions at the start to keep your review on track and on budget.



### A Drive to Achieve Service Excellence

Our teams develop proven processes and patent-pending QC overview to deliver faster turnarounds without sacrificing quality.



### Right Solution for the Right Results

With over 100+ software and database engineers on staff, we innovate to help our clients excel beyond the status quo from in-house platforms to enhancements of off-the-shelf solutions.



### Together as One Global Practice

Through our expert advisors, technology infrastructure, matter expertise and proven workflows we offer our clients global reach and local expertise together.

Ready to Learn More?

Visit [consilio.com](http://consilio.com) or email [info@consilio.com](mailto:info@consilio.com)