

Second Request

Proven Second Request experience to deliver on time – and in budget.

- ▶ Extensive experience responding to Second Requests with experts who can handle highly sensitive data collection needs
- ▶ Patent-pending tools to work with challenging and proprietary file types
- ▶ Deep expertise in applying analytics to improve targeting and reduce costs from a highly-skilled review management team
- ▶ Technical innovations that enable high-speed processing and review of extremely large and complicated data sets



Services Offered

eDiscovery Consulting,
Services & Analytics

Document Review

Risk Management &
Compliance

Data Forensics &
Investigations

Law Department
Management

For a full list of services,
visit: consilio.com

By the Numbers

50+

Second Requests Serviced

98

Of the AMLaw 100 as clients

3,000+

Employees Worldwide

Merger and acquisition activity is demanding for any organization. And when the Federal Trade Commission and the Antitrust Division of the Justice Department request “additional information and documentary material relevant to the proposed acquisition” – or Second Request – to ensure that there is no violation of federal antitrust laws, the stakes get even higher.

Second Requests require extensive resources to collect, process and produce all the relevant documents for deal approval. Consilio has proven expertise in assisting clients and counsels through many of the complexities of this often challenging process:

- **Scope mandated by the government with no meet and confer**
Government agencies expect you to know your own data so, failure to produce appropriately can lead to penalties and can threaten the deal.
- **Extremely broad with very short timelines**
A Second Request will often involve large volume productions of documents collected from numerous custodians related to financial, product and manufacturing details, industry participants and competitors, business plans, strategies, sales data, and other information related to the merger or acquisition. That means accessing a seemingly insurmountable amount of documentation in an apparently inadequate amount of time.
- **Complex mix of sensitive documents**
A Second Request usually involves complex financial documents, as well as highly technical and sensitive information found across multiple platforms, and in multiple formats.
- **Global nature of many acquisitions**
Large deals – over \$1B in value – account for nearly 70% of all Second Requests, and often include global activity requiring the review and production of native language content, and a clear understanding of country-specific data privacy regulations.
- **Analytics increasingly accepted**
Early Case Assessment (ECA) and Technology Assisted Review (TAR) to reduce document volumes and time to respond are becoming the norm for antitrust agencies, provided defined guidelines are followed and documented for defensibility.



Global Leader in Legal Consulting and Services

consilio.com

Second Requests place extreme demands on systems and resources. Consilio has proven processes, technology and expert guides to make sure you meet your second request obligations.

Second Requests deal with the most sensitive and proprietary information in your company.

You need a partner that's serious about security. That's the Consilio Difference.

Certifications

- SOC 2 Type 1,
- SOC 2 Type 2,
- SOC 3 &
- ISO 27001

CASE STUDY:

High Stakes Second Request

A large telecommunications corporation involved in a merger investigation needed document collection, processing, hosting, review and production services for a large-scale and high-stakes Second Request antitrust matter.

Working under a tight staffing and production deadline, Consilio immediately began collection and processing of the documents for review. In parallel, the project managers quickly staffed up with an initial 75-member high-quality review team who worked seamlessly in conjunction with two separate outside counsel law firms. Due to the volume of documents involved in second request matters, Consilio was asked to assign another 25 attorneys to meet production demand. The nearly 100 reviewers worked as a team to deftly and deliberately review the documents and meet the aggressive deadline.

Following the two-month review and Consilio's successful production of documents, the need for an additional quick-turnaround production required immediately bringing back 40 of the original team's review attorneys. This review team worked for seven straight days to ensure that all deadlines were successfully met on time and budget.

Physical & Electronic Security

Multiple layers of physical security— including guards, cameras and biometrics— restrict access to our facilities.

- Network perimeter controls identify and prevent network intrusion.
- Regular third-party penetration testing.
- All data in motion is fully encrypted using SS

Global Reach, Local Expertise



Offices

- 20+ in North America
- 6+ in Europe
- 5+ in Asia Pacific



Document Review

- 12+ in North America
- 4+ in Europe
- 4+ in Asia Pacific



Data Centers

- 3+ in North America
- 4+ in Europe
- 4+ in Asia Pacific

For a full list of our global offices, document review or data centers, visit: consilio.com/locations.

Ready to Learn More?

Visit consilio.com or email info@consilio.com