

CONTRACT MANAGEMENT SOLUTIONS

A comprehensive approach to the contracts challenge



info@consilio.com
www.consilio.com

Effective contract life cycle management (CLM)—from request to post-execution management—can help to reduce risk, maximize value and increase the velocity of business. Yet with stakeholders in multiple business functions across the enterprise and contract volumes for many organizations reaching into tens or even hundreds of thousands of documents annually, optimizing this critical area of business operations can be a daunting prospect.

Consilio’s experienced team can help. We work with all the stakeholders across your organization—including legal, sales, procurement, finance, operations and compliance—to evaluate your current processes and systems, gather and analyze your requirements, and build a contract management process that best fits your needs.

WHY CONSILIO?



Global team with extensive experience across the contract life cycle



Expertise in contract management technology selection & implementation



Can quickly staff and manage contract review teams in the languages and location you need

“We knew we needed a better process to manage our contracts, but didn’t know which software was the best one for us. Your help in selecting the right solution and getting us up and running was invaluable.”

VP Compliance,
Fortune 100 Company

WHAT YOU CAN EXPECT

- **Strategic Assessment & Advice.** Our team relies on stakeholder interviews, industry best practices, current and future business goals, and existing people, processes, technology and workflows to identify gaps and opportunities for improvement. This holistic approach facilitates a pragmatic implementation roadmap to optimize your contract management process.
- **Client-Focused Process Improvement.** We work with you to design contract request, review and execution processes that meet the needs of your internal business clients, eliminating delays and inefficiencies that cost your business revenue or potential savings.



info@consilio.com
www.consilio.com

- **Contract Management System Selection & Implementation.** With our extensive knowledge of available contract management solutions and relationships with their suppliers, we can help you identify the solutions that best align with your goals, make informed choices, accelerate implementation and maximize the likelihood of an optimal outcome—and positive ROI—for all your stakeholders.
- **Contract Discovery, Review & Analytics.** Using market-leading technology and our global document review capabilities, legacy contracts can be located, triaged, searched and reviewed, allowing you to identify and renegotiate underperforming contracts or expose potential areas of liability.
- **Cost Recovery.** Our experts can conduct a thorough review of your existing contracts and help you to identify areas where contract terms are not being met, enabling you to identify ways to increase revenue or to mitigate exposure arising from a failure to satisfy an obligation.
- **Template Optimization.** With an eye toward streamlining contract review without increasing risk, our team reviews your existing template library and makes recommendations that accelerate the pace of business and mitigate exposure.
- **Obligations Management.** Consulting with stakeholders to ensure executed contracts meet policy and regulatory changes, we monitor their terms and conditions to encourage proactive renewal and identify exposure.
- **Managed Services.** Under the direction of in-house counsel and drawing upon industry best practices and workflows, our team can develop, implement and manage your entire contract management process, tailored to the unique needs of your organization.

CLIENT SUCCESS

Post-Merger Due Diligence

Consilio was engaged to identify and summarize contracts in connection with the pre-merger due diligence of two global companies.

Our team developed a process and workflow to facilitate the review and classification of over 7,000 contracts from 12 different countries across the Americas, Europe, and Asia. We then provided attorneys with the requisite multilingual skills and certifications to review the materials and conceptually identify key clauses.

Our work resulted in a comprehensive database of contract intelligence used by all lines of business, legal and procurement to restate the necessary agreements to facilitate legal and regulatory review and the transition to the new business.

OUR TEAM

The Consilio team is a group of seasoned consultants, technologists and experts in the legal, compliance and contract management fields. Our wide-ranging, complementary skills enable us to listen to our clients and understand their needs; we then develop an optimization roadmap and (if necessary) implement targeted solutions to address all aspects of the contracting process. The outcome for you is accelerated contract development, enhanced operational decision-making, reduced risk and increased value realization.

Contact us at info@consilio.com to learn how we can support your contract management initiatives.