

DISCOVERY CONSULTING

Optimizing your discovery function, from the strategic to the tactical.



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For a business of any size, discovery can be an unpredictable, complex and expensive component of litigation. At Consilio, our experts provide advice and tools that strengthen your discovery process and streamline your litigation costs.

We start by evaluating your company's existing discovery processes and technologies to find opportunities for enhancement. We know that no two companies are the same, so we tailor solutions to meet your organization's unique needs and constraints, considering everything from budget and internal resources to culture.

BY THE NUMBERS

- Partnered with **100+** corporate clients of all sizes, across industries
- Completed **60+** technology engagements
- Comprised of **75+** discovery professionals
- Operating globally in **21** cities in **10** countries

OUR EXPERTS

The experts at Consilio rely on their years of legal, technical and management experience to develop standardized and streamlined processes that reduce discovery costs while mitigating risk. We take a practical approach—collaborating with corporate clients of all sizes across industries—to implement processes, technology solutions and resource structures that simplify the response to discovery. We also assist with the user training, change management and continuous improvement initiatives that are essential to the long-term success of our clients' projects.

PARTNERING TO MAKE OUR CLIENTS STRONGER:

Tailored a large financial firm's discovery process and tightened requirement thresholds to create **savings of over \$75 million in three years**

Built and standardized the discovery process and provider network of a large energy company, **saving \$60 million across five years**

Managed the discovery function of a large pharmaceutical to a **first year savings of \$17 million**



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WHAT WE CAN DO FOR YOU

We provide services that address every phase of Discovery, from overarching strategy to individual case support. These services include:



Operational Risk and Cost Review

During an Operational Risk and Cost Review, we assess your discovery processes to identify high-risk and high-cost activities. We help you define your short and long-term goals, then leverage our cumulative knowledge of best practices and industry standards to provide detailed recommendations for strengthening your discovery program. You walk away with a custom, prioritized action-plan that empowers you to take control of your discovery process, reduce cost and mitigate risk.

CLIENT SUCCESS:

Managing the Discovery Function

Faced with a significant portfolio of government and regulatory investigations, civil litigation, and human resources matters, the law department of a large pharmaceutical needed to reduce discovery costs and ensure consistency and defensibility across the portfolio.

Under supervision of in-house counsel, Consilio now manages the company's discovery operations, with responsibility for discovery spend and business management; case management; data collections; processing, hosting and production; special projects and process enhancements; document review; and legal hold system and process management.

In addition to process standardization and improved performance and policies, the company realized cost savings/avoidance in excess of \$15 million.



Technology Enhancement Evaluation

Technology can either be friend or foe. We evaluate enhancement options with a process-first focus to ensure that your technology investment works for your organization. Our consultants leverage their hands-on experience with the leading discovery solutions to help you understand, select, and implement the right technology. We bridge the gap between vendors and your organization's legal and IT departments, to make it as seamless as possible to enhance discovery technology. Additionally, our legal-centric approach to training encourages adoption long after we're gone.



Case Support

We combine discovery expertise with disciplined case management skills to provide support for individual matters. Our experts provide you with early and ongoing discovery planning, clear and consistent communication, and timely tracking and reporting. We act as an extension of your team and as an advocate of in-house counsel; we coordinate with legal, discovery vendors and outside counsel and drive cost savings throughout the life of a matter.



Program Transformation

Our goal is to help you transform your discovery processes and technologies into a holistic discovery program. We build upon best practices and our decades of experience to develop in-house focused processes, refined through use on your cases. We set you up to continuously improve and grow your discovery program, providing you with the tools to measure performance and drive accountability.

Contact us at info@consilio.com to learn how we can help you overcome your discovery challenges.